UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

January 19, 2023 Date of Report (date of earliest event reported)

Momentus Inc.

(Exact name of registrant as specified in its charter)

 Delaware
 001-39128
 84-1905538

 (State or other jurisdiction of incorporation or organization)
 (Commission File Number)
 (I.R.S. Employer Identification No.)

 3901 N. First Street San Jose, California
 95134

 (Address of Principal Executive Offices)
 (Zip Code)

(650) 564-7820

Registrant's telephone number, including area code

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to section 12(g) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered | | | |
|----------------------|-------------------|---|--|--|--|
| Class A common stock | MNTS | The Nasdaq Capital Market LLC | | | |
| Warrants | MNTSW | The Nasdaq Capital Market LLC | | | |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 8.01 Other Events.

On January 19, 2023, Momentus Inc. (the "Company") will begin using the slide presentation attached as Exhibit 99.1 to this Current Report on Form 8-K in connection with presentations to existing and prospective investors. The slide presentation includes information about the most recent mission of the Company's Vigoride orbital transfer vehicle. Exhibit 99.1 is incorporated into this Item 8.01 by reference.

The Company does not have, and expressly disclaims, any obligation to release publicly any updates or any changes in its expectations or any change in events, conditions, or circumstances on which any forward-looking statement is

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

104

Exhibit Number Exhibit Description

Momentus Inc. Investor Presentation, dated January 19, 2023

Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By: <u>/s/Paul Ney</u>
Name: Paul Ney
Title: Chief Legal Officer

Dated: January 19, 2023



Disclaimer and Cautionary Note Regarding Forward-Looking Statements and Non-GAAP Financial Measures

Forward-Looking Statements

This presentation contains certain statements which constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act of 1934. Forward-looking statements include, but are not limited to, statements regarding future financial results, future operations, future financial position, projected costs, objectives of management, and other statements regarding Momentus' or its management leam's expectations, hopes, beliefs, intentions or strategies regarding the future, projections, forecasts or offer characterizations of future events or circumstrances, including any underlying assumptions, and are not guarantees of future performance. The words "may," "will," "anticipate," "believe", "could," "estimate," "future," "expect," "infantinate," "future," "expect," "originate," "but," "pona," "possible," "potential," "aim," "strive," "project," "should," "would" and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking.

Many factors could cause actual future events to differ materially from the forward-looking statements in this presentation, including but not limited to risks related to obtaining licenses and government approvals for our missions; delays or impediments in vehicle development, manufacture, test and deployment, the harsh and unpredictable environment of space in which our products operate; increased competition in our industry due in part to rapid technological development, delays or impediments in the development, manufacture and deployment of our vehicles; failure of our vehicles and components to operate as intended either due to error in design in production or through no fault of our own; launch schedule disruptions; supply chain disruptions; product delays or failures; design and engineering flaws; launch failures or other events that force us to cancel or reschedule launches; our ability to convert backlog or inbound inquiries into revenue; investigations, claims, disputes, enforcement actions, litigation and/or other regulatory or legal proceedings; the effects of the COVID-19 pandemic on our business; and the factors, risks and uncertainties. These are only some of the factors that may affect the forward-looking statements contained in this presentation. For a discussion identifying additional important factors that could cause actual results to differ materially from those anticipated in the forward-looking statements, see the company's flings with the U.S. Securities and Exchange Commission including, but not limited to, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" in the company's Annual Report on Form 10-Q. The company's filings may be accessed through the Investor Relations page of its website, investor momentus, space, or through the website maintained by the SEC at Auw.sec.gov. Pornard-looking statements space on our forward-looking statements, and you should not place undue reliance on our forward-looking statements, and you should n

The technology underlying our anticipated service offerings is still in the process of being developed, and has not been fully tested or validated in space. Our ability to execute on our business plan is dependent on the successful development and commercialization of our technologies. Development of space technologies is extremely complex, time consuming, and expensive, and there can be no assurance that our predicted theoretical and ground-based results will translate into operational space vehicles that operate within the parameters we expect, or a till.

Use of Non-GAAP Financial Measures

This presentation references certain non-GAAP financial measures, including adjusted EBITDA, non-GAAP selling, general, and administrative expense and non-GAAP research and development expense. Momentus defines adjusted EBITDA as earnings before interest expense, taxes, depreciation and amortization, stock-based compensation, and certain other items Momentus believes are not indicative of its core operating performance. Momentus defines non-GAAP selling, general, and administrative expenses as and research and development expenses as those respective GAAP amounts, excluding stock-based compensation and non-recurring items not indicative of core operating performance how one of these non-GAAP financial measures is a substitute for or superior to measures of financial performance prepared in accordance with generally accepted accounting principles in the United States (GAAP) and should not be considered as an alternative to any other performance measures derived in accordance with GAAP.

Momentus believes that presenting these non-GAAP financial measures provides useful supplemental information to investors about Momentus that is helpful in understanding and evaluating its operating results, enhancing the overall understanding of its past performance and future prospects, and allowing for greater transparency with respect to key financial metrics used by its management in financial and operational-decision making. However, there are a number of limitations related to the use of non-GAAP measures and their nearest GAAP equivalents. For example, other companies may calculate non-GAAP measures differently, or may use other measures to calculate their financial performance, and therefore any non-GAAP measures Momentus uses may not be directly comparable to similarly titled measures of other companies.



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Momentus at a Glance

Company Overview

- Early mover planning to offer key in-space transportation and infrastructure services.
 - Space Transportation hub and spoke model for space transport, providing last mile delivery in partnership with key launch providers.
 - Hosted Payloads services that significantly decrease the cost of developing, launching and maintaining satellites.
 - <u>In-Orbit Servicing</u> maintaining, repairing and refueling satellites in orbit.
- Conducted first demonstration mission in May.
 - Deployed seven customer satellites from Vigoride 3 Orbital Service Vehicle (OSV)
 - Also deployed an eighth customer satellite from a third-party system.
- Currently conducting second demonstration mission with Vigoride 5.

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Key Partners







Current Customers

Relatirity



































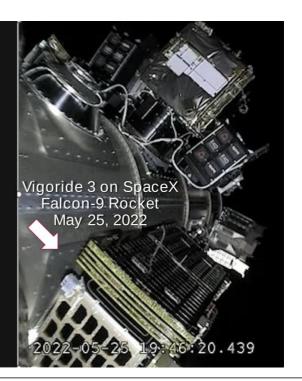
Significant progress in 2022 and early 2023

- · Put historical regulatory issues behind.
 - o Achieved CFIUS baseline compliance with NSA in March '22.
 - o Received all necessary licenses and regulatory approvals to fly Vigoride 3 to space.
- Flew inaugural mission on SpaceX Transporter-5 in May 2022.
 - o Flew two ports on SpaceX Transporter-5, one with Vigoride 3 and a second with a third-party deployment system.
 - o Deployed eight customer satellites including eight from Vigoride and one from third-party system.
 - \circ Primary objective of mission was to learn, and we learned many lessons to be applied to Vigoride 5 and beyond.
- Flew second mission on SpaceX Transporter-6 in January 2023.
 - o Encountered fewer pre-launch issues on Vigoride 5 than on Vigoride 3 and resolved them faster.
 - o Anomalies experienced during inaugural mission have not repeated.
 - o Spacecraft is in good health and is currently undergoing a deliberate commissioning process.
- · Substantial improvements to Engineering and Operations capabilities.
 - o Recruited impressive engineering team led by industry veterans with decades of relevant experience.
- · Customer interest trending positively.
 - o Signed follow-on contract with customer from first mission; currently negotiating two additional follow-on contracts.
 - Receiving greater interest from new customers.
 - o Refocusing sales efforts on government customers and large constellations.
- · Signed Launch Service Agreements for four 2023 SpaceX missions including:
 - o Transporter-6 (launched Jan 2023), T-7 (targeted for April '23), T-8 (targeted for June '23), and T-9 (targeted for October '23)
- · Developed and are currently implementing a cash conservation plan to extend runway through end of 2023.

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2022 Progress – Inaugural Mission

- Two ports on SpaceX Transporter-5 mission on May 25:
 - ➤ Vigoride 3 orbital service vehicle, and
 - > Third-party deployment system.
- Confirmed deployment of eight customer satellites.
 - > Seven from Vigoride 3.
 - ➤ One from third-party system.
- Implemented many lessons learned ahead of first followon mission with Vigoride 5.



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Vigoride 3 Progress in Pictures

Assembly in Momentus Cleanroom



Thermal Vacuum Testing



Vibration Testing



Customer Payload Integration



Last Picture with the Team





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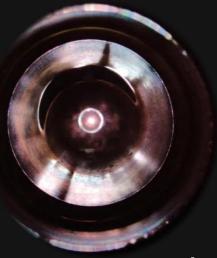
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2022 Progress – First Followon Mission with Vigoride 5

- · Expanded ground-test campaign included:
 - Zero-gravity deployment testing campaign on the solar array that will power Vigoride 5.
 - Hot fire testing of next-generation Microwave Electrothermal Thruster (MET) propulsion module for Vigoride 5.
 - Vibration testing of full Vigoride 5 vehicle to simulate environment that it will encounter on the SpaceX Falcon 9 launch vehicle.
 - Thermal vacuum testing of the full Vigoride 5 vehicle to simulate the environment that it will experience in space.
- Launched January 3, 2022 with two customers onboard including a hosted payload for Caltech.
- · First mission update:
 - Established contact with ground station on first orbital pass.
 - Confirmed that both solar arrays are deployed, and the vehicle is generating power and charging its batteries.
 - Spacecraft is in good health and is currently undergoing a deliberate commissioning process.

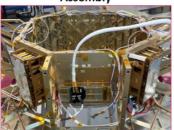
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MET Hot Fire Testing



Vigoride 5 Progress in Pictures

Assembly



Solar Array Deployment Testing



Thermal Vacuum Testing

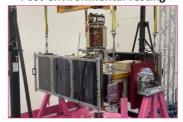


Post-environmental Testing









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Vigoride Program Schedule Vigoride 2 Vigoride 3 Vigoride 5

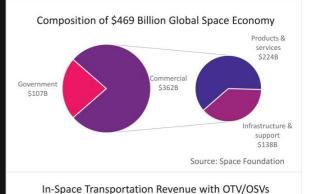


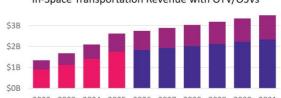
| | D | esign Pha | ase | | System Build & Verification Phase | | | | | | |
|------------|------|-------------|-------|------------|-----------------------------------|------|------|------------------|------------|---------|--------|
| | C0DR | PDR | CDR | Unit Qual | Sys Pre- Env | Vibe | TVAC | Sys Post- Env | Cust. Int. | LV Int. | Launch |
| Vigoride 1 | Bk | ock 1.0 com | olete | | Complete | | | | | | |
| Vigoride 2 | DI. | | -tota | | Complete | | | | | | |
| Vigoride 3 | ВК | ock 2.0 com | piete | Complete | | | | | | | |
| Vigoride 5 | | | | | | | Cor | nplete | | | |
| Vigoride 6 | Bk | ock 2.2 com | olete | Complete | In process | | | | | | |
| Vigoride 7 | | | | In process | | | | | | | |

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Momentus Serves a Large and Growing Market

- · Global Space Economy
 - Space Foundation sized the Global Space Economy at \$469B in 2022.
 - ➤ This represents ~9% growth from the prior year.
 - ➤ Commercial Space is ~77% of total, Gov't ~23%.
 - Government Space is growing faster.
 - Morgan Stanley and Citi forecast ~4% compound annual growth through 2040.
 - ➤ BAML forecasts ~15% growth through 2030.
- · In-Space Transportation
 - Deutsche Bank (DB) sizes the in-space transportation market segment at ~\$2B in 2022 and ~\$4B by 2025.
 - DB expects "space tugs" like Vigoride to meet ~40% of 2025 demand in this segment.
 - ➤ Implies a ~\$2.5B TAM for OTV/OSVs in '25 including launch costs that Momentus bundles.
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■ Launch cost pass-through ■ Space Tug Transport ex-launch (DB)

■ 5% growth beyond '25

Source: Deutsche Bank Research

New FCC Rule Crystallizes De-Orbiting Opportunity



- FCC recently implemented a rule that requires satellites in LEO to be de-orbited ASAP but not more than five years after mission conclusion.
- Momentus anticipated active stance from regulators, has been investing to develop de-orbiting capability for several years.
- Market could be for up to ~2,000 satellite de-orbiting operations (or life-extension operations) annually by end of decade.
- Assuming a \$1M price point per de-orbiting operation would imply a ~\$2B market opportunity.

\$5B forecasted Momentus TAM by 2031 including ~\$3B for Transportation** and ~\$2B for de-orbiting and other services.

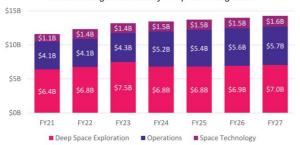
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 ** Assumes DB-forecasted TAM in 2025 grows at 5% CAGR through 2031. See previous chart.

Government Space Market

NASA Budget Authority - Space Programs

Space Force Modernization Budget Authority and Outlays





Source: NASA FY 2023 President's Budget Request Summary

Source: DoD Future Years Defense Program (Greenbook)

- Space Foundation sizes the Global Government Space market at over \$100B annually with meaningful concentration in the U.S.
- · Momentus has historically focused on commercial customers as historical regulatory difficulties presented challenges for government business.
- With historical regulatory difficulties behind, Momentus is now aggressively bidding for government work.
- Recent NASA contract award signals Momentus' re-entry into this market

Government Space represents large upside potential for Momentus

• NASA and U.S. Space Force modernization budgets and forecasted outlays represent a significant portion of the government total (\$25-35B annually).

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Momentus Investment Thesis

- · Space transportation and infrastructure market is attractive
 - o Cost to access space declining, number of satellites launched growing.
 - o Larger launch vehicles, competition, and satellite miniaturization.
 - o Regulatory environment appears favorable (new de-orbiting rule).
 - o \$1-2B TAM today, growing to ~\$5B by 2031.
- · Momentus is well-positioned to capture a portion of this growing market
 - o Few companies have built and launched Orbital Service Vehicles (OSV).
 - o Momentus already offering in-space transportation & payload-hosting.
 - o Working on expanded menu of services: in-orbit maintenance, refueling, de-orbiting & others.
 - o Focus on Government Space should drive growth.
- · Profitability should improve with scale, learning, capacity utilization and eventually reusability
 - o Production costs should decline
 - Revenue per mission should increase
 - o De-orbiting and satellite servicing missions offer opportunities for greater margin
 - $\,\circ\,$ Longer-term, we expect a discrete margin boost from reusability
- · Highly experienced and capable leadership team

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Q3 2022 Income Statement MOMENTIS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In Houseand, except share data)

| | Three Months Ended September 30, | | | | nths Ended aber 30, | | | |
|--|-------------------------------------|-----------|----|-----------|------------------------|------------|----|------------|
| | | 2022 | | 2021 | | 2022 | | 2021 |
| Service revenue ¹ | S | 129 | S | 200 | S | 179 | 5 | 330 |
| Cost of revenue ² | | 14 | | (184) | | 26 | | (135 |
| Gross margin | | 115 | | 384 | | 153 | | 465 |
| Operating expenses: | | | | | | | | |
| Research and development expenses | | 10,571 | | 9,047 | | 31,438 | | 39,747 |
| Selling, general and administrative expenses | | 11,184 | | 12,057 | | 38,898 | | 35,802 |
| Total operating expenses | | 21,755 | | 21,104 | | 70,336 | 57 | 75,549 |
| Loss from operations | Ξ | (21,640) | Ξ | (20,721) | | (70,183) | _ | (75,084 |
| Other income (expense): | | | | | | | | |
| Decrease (increase) in fair value of SAFE notes | | _ | | 26,924 | | _ | | 209,291 |
| Decrease (increase) in fair value of warrants | | 1,579 | | (2,712) | | 3,382 | | 9,820 |
| Realized loss on disposal of asset | | (45) | | _ | | (114) | | _ |
| Interest income | | 28 | | _ | | 33 | | - 2 |
| Interest expense | | (1,261) | | (4,328) | | (4,166) | | (8,68 |
| SEC settlement | | _ | | _ | | _ | | (7,00) |
| Other income (expense) ³ | | 41 | | (4,778) | | 44 | | (4,965 |
| Total other income (expense) | _ | 342 | _ | 15,107 | _ | (821) | _ | 198,469 |
| Income (loss) before income taxes | | (21,298) | | (5,614) | | (71,004) | _ | 123,385 |
| Income tax provision | | _ | | _ | | _ | | 1 |
| Net income (loss) | S | (21,298) | S | (5,614) | S | (71,004) | S | 123,384 |
| Net income (loss) per share, basic | S | (0.26) | S | (0.09) | 5 | (0.88) | S | 2.06 |
| Net income (loss) per share, fully diluted | S | (0.26) | 5 | (0.09) | 5 | (0.88) | S | 1.92 |
| Weighted average shares outstanding, basic | 8 | 2,066,795 | .6 | 0,589,566 | 1 | 81,122,541 | | 59,873,199 |
| Weighted average shares outstanding, fully diluted | 8 | 2,066,795 | 6 | 0,589,566 | 1 | 81,122,541 | | 64,232,53 |
| | | | | | | | | |



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September 2022 Balance Sheet

MOMENTUS INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

| Deci | ember 31, 2021 | |
|------|-------------------|--------|
| | | LIABIL |
| | | Accou |
| | 160.036 | Accru |
| | 197 | Loan |
| | 9.431 | Contr |
| | 169,664 | Opera |
| | 4.829 | Stock |
| | 349 | Other |
| | 7,604 | Tot |
| | 7,0004 | Contr |
| | 314 | Loan |
| | 3.065 | Warra |
| _ | 3,003 | Opera |

| | September 30, 2022 | De | cember 31, 2021 |
|--|-----------------------|----|--------------------|
| LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIT) | | | |
| Accounts payable | 1,596 | | 1,911 |
| Accrued expenses | 7,881 | | 9,785 |
| Loan payable, current | 10,844 | | 20,907 |
| Contract liabilities, current | 1,226 | | - |
| Operating lease liability, current | 1,140 | | 1,189 |
| Stock repurchase liability | 10,000 | | - |
| Other current liabilities | 110 | | 5,075 |
| Total current liabilities | 32,797 | | 38,867 |
| Contract liabilities, non-current | 1,178 | | 1,554 |
| Loan Payable, non-current | 5,583 | | - |
| Warrant liability | 2,367 | | 5,749 |
| Operating lease liability, non-current | 6,425 | | 7,284 |
| Other non-current liabilities | 459 | | 483 |
| Total non-current liabilities | 16,012 | | 15,070 |
| Total liabilities | 48,809 | | 53,937 |
| Commitments and Contingencies (Note 12) | | | |
| Shareholders' equity (deficit): | | | |
| Common stock, \$0.00001 par value; 250,000,000 shares authorized and 83,984,571 issued and outstanding as of September 30, 2022; 250,000,000 shares authorized and 81,211,781 issued and outstanding as of December 31, 2021 | 1 | | 1 |
| Additional paid-in capital | 339,576 | | 340,570 |
| Accumulated deficit | (279,686) | | (208,683) |
| Total shareholders' deficit | 59,891 | | 131,888 |
| Total Liabilities and Shareholders' Deficit | S 108,700 | 5 | 185,825 |

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Q3 2022 Cash Flow Statement

MOMENTUS INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

MOMENTUS INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

| | 100 | Nine Months | Ended |
|--|-----|-------------|----------|
| | | 2022 | 2021 |
| Cash flows from operating activities: | | | |
| Net (loss) income | 5 | (71,004) \$ | 123,384 |
| Adjustments to reconcile net (loss) income to net cash used in operating activities: | | 441 | |
| Depreciation and amortization | | 831 | 768 |
| Amortization of debt discount and issuance costs | | 2,114 | 6,935 |
| Amortization of right-of-use asset | | 889 | 971 |
| Decrease in fair value of warrants | | (3,382) | (9,826 |
| Decrease in fair value of SAFE notes | | _ | (209,291 |
| Impairment of prepaid launch costs | | - | 9,450 |
| Loss on disposal of fixed and intangible assets | | 121 | - |
| Stock-based compensation expense | | 8,564 | 11,187 |
| Changes in operating assets and liabilities: | | | |
| Prepaids and other current assets | | (1,571) | (15,350 |
| Other non-current assets | | (901) | (677 |
| Accounts payable | | (328) | 4,357 |
| Accrued expenses | | (1,873) | 4,546 |
| Accrued interest | | 92 | |
| Other current liabilities | | (4,967) | 4,829 |
| Contract liabilities | | 851 | (1,07) |
| Lease liability | | (908) | (11: |
| Other non-current liabilities | | (23) | 5 |
| Net cash used in operating activities | - 1 | (71,495) | (69,897 |
| Cash flows from investing activities: | | | |
| Purchases of property, machinery and equipment | | (618) | (2,835 |
| Proceeds from sale of property, machinery and equipment | | 7 | - |
| Purchases of intangible assets | | (30) | (16 |
| Net cash used in investing activities | | (641) | (2,852 |

| | Nine Months 2022 | | ths E | Ended | |
|--|---------------------|----------|-------|----------|--|
| | | | | 2021 | |
| Cash flows from financing activities: | | | | | |
| Proceeds from issuance of SAFE notes | | _ | | 30,853 | |
| Proceeds from issuance of loan payable | | _ | | 25,000 | |
| Proceeds from exercise of stock ontions | | 517 | | 278 | |
| Proceeds from employee stock purchase plan | | 190 | | - | |
| Repurchase of Section 16 Officer shares for tax coverage exchange | | (265) | | _ | |
| Payment of loan payable | | (6,686) | | | |
| Payment of debt issuance costs | | _ | | (144) | |
| Payment of warrant issuance costs | | - | | (31) | |
| Payment for stock repurchase | | | | (40,000) | |
| Proceeds from PIPE | | - | | 110,000 | |
| Proceeds from PIPE fees | | _ | | (4,416) | |
| Proceeds from issuance of common stock upon Merger | | _ | | 128,167 | |
| Payments for transaction costs | | | | (21,285) | |
| Net cash (used in) provided by financing activities | | (6,244) | | 228,421 | |
| (Decrease) Increase in cash, cash equivalents and restricted cash | | (78,380) | | 155,672 | |
| Cash, cash equivalents and restricted cash, beginning of period | | 160,547 | | 23,520 | |
| Cash, cash equivalents and restricted cash, organising or period | 2 | 82,167 | 5 | 179,191 | |
| Supplemental disclosure of non-cash investing and financing activities | | | | | |
| Issuance of common stock related to conversion of SAFE notes | S | | S | 136,001 | |
| Issuance of common stock related to exercise of warrant liabilities | S | - | S | 6,999 | |
| Reclassification of deferred offering costs | S | | S | 2,610 | |
| Deferred offering costs in accounts payable and accrued expenses at period end | S | 238 | S | - | |
| Assumption of merger warrants liability | S | _ | S | 31,225 | |
| Operating lease right-of-use assets in exchange for lease obligations | S | _ | S | 8,501 | |
| Stock repurchase liability fair value | S | 10,000 | S | _ | |
| Supplemental disclosure of cash flow information | | | | | |
| Cash paid for income taxes | S | 200 | S | 1 | |
| Cash paid for interest | S | 1,960 | S | 1,750 | |

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Q3 2022 GAAP to Non-GAAP Reconciliation

Quarterly adjusted EBITDA

A reconciliation of adjusted EBITDA to net loss for the three months ended September 30, 2022, September 30, 2021, and June 30, 2022, is set forth below:

| Three Months Ended | | | | | | | |
|-----------------------|----------|--|---|--|--|--|--|
| September 30, 2022 | | September 30, 2021 | June 30, 2022 | | | | |
| S | (21,298) | \$ (5,614) | \$ (22,872 | | | | |
| | (28) | _ | (5 | | | | |
| | 1,261 | 4,328 | 1,413 | | | | |
| | 253 | 320 | 284 | | | | |
| | (19,812) | (966) | (21,180 | | | | |
| | _ | (26,924) | _ | | | | |
| | (1,579) | 2,712 | (2,254 | | | | |
| | 45 | _ | (1 | | | | |
| | <u></u> | 4,780 | _ | | | | |
| | 279 | 2,188 | 505 | | | | |
| | 621 | 54 | 600 | | | | |
| | 447 | _ | 170 | | | | |
| | 20 | _ | 36 | | | | |
| | 487 | 882 | 832 | | | | |
| | 90 | (7) | 103 | | | | |
| - 20 | 3,289 | 3,075 | 3,035 | | | | |
| S | (16,113) | \$ (14,206) | \$ (18,154 | | | | |
| | | September 30, 2022 \$ (21,298) (28) 1,261 253 (19,812) (45,79) 45 279 621 447 20 487 90 3,289 | September 30, 2021 September 30, 2021 \$ (21,298) \$ (5,614) (28) — 1,261 4,328 253 320 (19,812) (966) — (26,924) (1,579) 2,712 45 — — 4,780 279 2,188 621 54 447 — 20 — 487 882 90 (7) | | | | |

^{1 -} Loss contingencies for certain severance agreements were reversed when the Company determined they would not be signed and paid

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Q3 2022 GAAP to Non-GAAP Reconciliation (cont.)

A reconciliation of selling, general, and administrative expenses to non-GAAP selling, general, and administrative expenses for the three months ended September 30, 2022, September 30, 2021, and June 30, 2022, is set forth below:

| | Three Months Ended | | | | | | | |
|--|--------------------|--------|-----------------------|--------|-----|------------|--|--|
| (in thousands) | Sept | 2022 | September 30, 2021 | | Jun | e 30, 2022 | | |
| Selling, general, and administrative expenses | S | 11,184 | S | 12,057 | S | 12,861 | | |
| Stock-based compensation | | 2,552 | | 3,023 | | 2,521 | | |
| SEC and CFIUS legal expenses | | 279 | | 2,188 | | 505 | | |
| Class action litigation legal expenses | | 621 | | 54 | | 600 | | |
| Other non-recurring litigation legal expense | | 447 | | _ | | 170 | | |
| SEC compliance costs | | 20 | | _ | | 36 | | |
| NSA compliance costs | | 487 | | 882 | | 832 | | |
| Severance and other non-recurring expenses | | 52 | | _ | | 103 | | |
| Non-GAAP selling, general, administration expenses | S | 6,726 | S | 5,910 | S | 8,094 | | |
| | | | | | | | | |

A reconciliation of research and development expenses to non-GAAP research and development expenses for the three months ended September 30, 2022, September 30, 2021, and June 30, 2022, is set forth below:

| | Three Months Ended | | | | | | | |
|---|-----------------------|--------|---|-------------------|-----|------------|--|--|
| (in thousands) | September 30, 2022 | | | ember 30, 2021 | Jun | e 30, 2022 | | |
| Research and development expenses | S | 10,571 | S | 9,047 | S | 10,896 | | |
| Prepaid launch deposit impairment | | _ | | _ | | _ | | |
| Stock-based compensation | | 737 | | 52 | | 514 | | |
| Severance and other related expenses ¹ | | 38 | | (7) | | _ | | |
| Non-GAAP Research and development expenses | S | 9,796 | S | 9,002 | S | 10,382 | | |

1 - Loss contingencies for certain severance agreements were reversed when the Company determined they would not be signed and paid

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